

# CIOReview

The Navigator for Enterprise Solutions

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## 10 Most Promising MS Dynamics Solution Providers - 2019

To stay at the cusp of technology in the highly competitive environment, businesses are rapidly adopting Microsoft Dynamics 365 as it helps support mobile workers, boost the business agility, and breaks down the data silos. Dynamic 365 unifies customer relationship management and enterprise resource planning capabilities to meet the ever most complex requirements for privacy, reliability, security, and manageability. It provides productivity on demand with the help of collaborative, mobile, and efficient work experiences. The platform being cloud-based allows users to work anytime, anywhere, or on any device.

The flexibility offered by Dynamics 365 application suite is ideal for growing virtual enterprises, as often they have distributed team spread across wide geographical locations. Additionally, it excludes the expenses of online services like accounting, data storage, as most of these tools are already incorporated in the cloud-based solution.

However, many organizations face a roadblock when it comes to the seamless integration of Dynamics 365. To the rescue are Microsoft Dynamics solution partners, they play a significant role in helping organizations by assisting in running and transforming their business by leveraging the Dynamics 365 platform.

To simplify and help CIOs navigate the Dynamics 365 landscape, in the last few months, we have analyzed hundreds of Microsoft Dynamics 365 technology solution/service providers and shortlisted the best companies among these. A distinguished panel consisting of CEOs, CIOs and analysts including CIOReview's editorial board have selected the final list.

We present to you the "10 Most Promising MS Dynamics Solution Providers 2019," listing the best vendors and consultants who provide critical technology solutions and services related to Dynamics 365.

### NaviTrans Logistic Software

recognized by **CIOReview** magazine as

10 MOST PROMISING  
MS DYNAMICS  
SOLUTION PROVIDERS - 2019

*An annual listing of 10 companies that are at the forefront of providing Microsoft Dynamics solutions and impacting the industry*

#### Company:

NaviTrans Logistic Software

#### Description:

NaviTrans focuses on IT solutions for the logistics market solutions on Microsoft Dynamics 365 Business Central, the newest generation of Navision and Dynamics NAV

#### Key Person:

Heinz Helewaut, CEO  
Stefan Dedrie,  
Commercial Director

#### Website:

[navitrans.eu](http://navitrans.eu)

# NaviTrans Logistic Software

## Logistics Software for Business Excellence

**I**ndubitably, cutting costs, increasing profit margins, and exceeding customers' expectations are all integral facets of an enterprise's business operation. To this end, Microsoft Dynamics is well positioned as a bespoke software solution that aids businesses to flourish by empowering organizations to redesign business processes faster and thereby fuel growth. However, when it comes to logistics, a compendium of solutions and services around MS dynamics makes selecting the right product and tailoring it to the business requirements quite difficult. In this scenario, one developer is focusing intently on creating IT solutions for the logistics market—NaviTrans is fast gaining a reputation in implementing business software. "We understand our clients and so leverage our industry experience, technological know-how and project skills to make their businesses a success," says Stefan Dedrie, Commercial Director of NaviTrans.

NaviTrans was founded in 1999 by three enthusiastic entrepreneurs who set out to deliver logistics software that would guarantee seamless support, quality and continuity. In the initial days the solution was built on Navision, which became Dynamics NAV and in the latest generation became Dynamics 365 Business Central, which is the latest generation. The firm offers services in over 30 countries through their branches in Germany, Belgium, Denmark, France and Lithuania, leveraging an international network of certified NaviTrans partners. Moreover, the firm's focus on logistics has become even stronger, giving them a head start in becoming an internationally recognized firm. Unlike the click and play add-on integrations available in the market that performs limited functions, NaviTrans brings about an industry solution that automates the entire industry

**We make Logistic companies do better business, through industry experience, technological know-how and project skill**

To begin with, the company offers administrative software systems for transport, forwarding and logistics organizations. As a complete logistics software, NaviTrans rolls out extensive and easy-to-use functions for road transportation, sea- and air-freight, intermodal transport and public warehousing. The software consists of three major modules: NaviTrans Transport, NaviTrans Forwarding and NaviTrans Warehousing which are designed to work independently while enabling seamless integration. NaviTrans brings



all the necessary functions for maintenance of tariff tables and price agreements for customers as well as subcontractors. The solution also contains functionalities for quote maintenance and simulation besides having order entry functions for different types of transport. Additionally, features for grouping and ungrouping, planning, warehouse activities, invoicing, and financial administration make their solutions exceptional. The company is certified for Microsoft Dynamics solution (CfMD), consequently, they can follow the Dynamics' releases very closely. As a result of which, clients who choose to upgrade the most recent version of the software, benefit the most from new functionalities. The base solution (Microsoft Dynamics) comes with new relevant functions and technology while every new NaviTrans release brings updates to the industry solution.

The CEO describes an instance where one of their clients achieved business success through their industry solutions. Atlantic Trucking, a logistics company that offers customized transport solutions for the container, conventional, and special transports, approached NaviTrans. The client wished to implement NaviTrans 13 on Microsoft Dynamics 365 Business Central, including the NaviTrans Container Planner module and the NaviTrans Driver App. During the course of this ongoing project, NaviTrans observes Atlantic Trucking taking great functional leaps toward smoother operations. The company is well on its way to realize their ambitions to approach the future with peace of mind.

Talking about the company's future, Dedrie explains that they are in the process of popularizing NaviTrans's solutions across entire Europe by 2020. And expansion plans beyond Europe are also underway. "We believe that Microsoft's effort to further streamline and integrate the entire business platform will facilitate our approach and speed up our expansion," Stefan Dedrie concludes. **CR**